



# Corporate Capabilities

TO PROVIDE **TANGIBLE** RESULTS TO OUR GOVERNMENT AND BUSINESS CLIENTS

**gTANGIBLE** is a Service-Disabled Veteran-Owned Small Business (SDVOSB) and is a registered Federal Government Contractor in the System for Award Management (SAM.gov). Formed in 2009, **gTANGIBLE** is a proven provider of services to the Federal Government and its business customers. The company has three functional lines of business:

- National Security Programs Support
- Professional, Administrative, and Management Support
- Operations Support

CORPORATE CAPABILITY SUMMARY		
<p><b>National Security Programs</b>                      gTANGIBLE engages our exceptional group of subject matter experts to provide a full array of information systems security services and the conventional security disciplines, including:</p>	<p><b>Professional, Administrative, and Management Services</b>                      gTANGIBLE provides program support services for the DoD, Civil Agencies, and the IC both in CONUS and OCONUS, including:</p>	<p><b>Operations and Warfighter Support</b>                      gTANGIBLE delivers comprehensive support services to the warfighter and operators to assist them in the achievement of their missions, including:</p>
<ul style="list-style-type: none"> <li>• Information Systems Security</li> <li>• Information Assurance</li> <li>• Computer Network Defense</li> <li>• Network Engineering</li> <li>• Systems Administration</li> <li>• IT Customer Support</li> <li>• Communications Security</li> <li>• Physical, Industrial, and Personnel Security</li> <li>• Program Protection</li> <li>• Operations Security</li> </ul>	<ul style="list-style-type: none"> <li>• Program Management</li> <li>• Program Analysis</li> <li>• Administrative and Office Services</li> <li>• Procurement/Acquisition Support</li> <li>• Financial and Budgetary</li> <li>• Travel Management</li> <li>• Logistics and Maintenance</li> <li>• Training Development and Trainers</li> </ul>	<ul style="list-style-type: none"> <li>• C4ISR</li> <li>• Intelligence, CI, and CT</li> <li>• Collections</li> <li>• Targeting</li> <li>• Force Protection</li> <li>• Manpower Analysis</li> <li>• Medical Management</li> <li>• Special Investigations</li> <li>• Risk Analysis</li> <li>• Capability Working Groups</li> </ul>

**gTANGIBLE's Mission—**  
 "To provide tangible results to our Government and Business Clients."

### SMALL COMPANY RESPONSIVENESS WITH BIG BUSINESS EXPERIENCE

The company's leadership and management team has worked together for several years, predating our efforts at **gTANGIBLE**. We formerly worked together at a \$2 Billion Government contractor that provided security and operations support for the Department of Defense, the Intelligence Community, and Civil Agencies within the Federal Government. This combination of big business "know how" and experience combined with the flexibility and responsiveness of a small company delivers exceptional results for our customers.

### EXPERIENCE AND FLEXIBILITY

**gTANGIBLE** brings a significant capability profile to each of its contracts. We have extensive program management and support experience derived from years of senior leadership, management and performance with large government contracting firms and the flexibility, versatility, and responsiveness characteristic of a small business. Our program management methodologies include the implementation of a proven tool set inclusive of SOPs, Continuity Binders, Transition Plans, and status information collection matrices.

### DELIVERY AND REPUTATION

**gTANGIBLE** delivers for our customers and our teammates who count on us for true performance and tangible results. It is in our name and who we are.

### STRONG SMALL BUSINESS

**gTANGIBLE** is a financially strong small business. We are debt free and we have provided our employees with end of year monetary bonuses to share in the company's success. Our systems and infrastructure operate at a level rarely seen in a small business. We have a DCAA reviewed accounting system found to be acceptable for award of prospective contract (Cost+ type), Audit Report No. 6331-2015M17740004. In addition, **gTANGIBLE** thrives in the OCONUS world: we have a license to do business in Afghanistan, we have successfully performed in postearthquake Haiti, and are currently performing in the Middle East. We are truly a unique and capable service-disabled veteran-owned small business.



### COMPANY INFORMATION

**Company Type:** C Corporation

**Socio Economic Status:** Service-Disabled Veteran-Owned Small Business (SDVOSB)

**Cage Code:** 5ST11

**Duns Number:** 832432434

**Small Business Status:** Small under all NAICS at \$7.5 Million or above.

### CONTACT US

**Jack Gallagher**

CEO

703-656-6693

jack.gallagher@gtangible.com

**Sue Elkabir**

Senior Vice President

703-328-1232

sue.elkabir@gtangible.com

**Andra Grasis**

Vice President

571-438-3008

andra.grasis@gtangible.com